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**BUILDTech CONSTRUCTION PTE LTD**

IN RECOGNITION OF YOUR OUTSTANDING PERFORMANCE  
AND  
ACHIEVEMENT AS ONE OF

SINGAPORE'S 100 SME OF THE YEAR 2015

IN

**BUILDING & CONSTRUCTION**



*Wong*

AUTHORISED SIGNATORY  
SINGAPORE BUSINESS INCORPORATION

AMBITION • ETHICS • INSPIRATION



## THE BUILDING OF CONFIDENCE.

**Mr. W. P. Lim -**  
Buildtech Construction Pte Ltd

What do you think it's like to leave your family's business to strike out on your own? 42 year old Mr. W. P. Lim from Buildtech Construction Pte Ltd did just that, and lived to tell the tale. Better than that, Mr. Lim has also done incredibly well for himself.

Mr. Lim initially learned the ropes of the construction business from his father. Inspired by his father, he knew that he eventually wanted to have his own company.

Mr. Lim also felt a sense of achievement whenever he did construction work, and realized that he wanted to do something different, that would let him meet different people and check out all the different finishes and technologies available.

He came to understand that the construction industry was the right one for him.

In 2003, when he was 31 years old, he struck out on his own and set up Buildtech Construction Pte Ltd, intending the name Buildtech to mean "building with technology", and hence improving on speed and using manpower efficiently. Buildtech began with just two directors, Mr. Lim and his wife, as well as just ten staff. Today, it has 150 people in it.

It wasn't easy starting out. Mr. Lim shared that he started from scratch due to his inexperience in running the construction business. He needed to gain trust from not just clients, but also from suppliers and subcontractors.

Business was initially tough as there was no capital; this was because Buildtech struggled.

However Mr. Lim overcame these problems by putting in double the effort in order to gain the trust of his colleagues. He also learned to budget and control the amount spent by the company, in order to extend its capital.

Eventually, Buildtech began to differ itself from competitors by living up to its name.

Jobs were completed quickly with quality workmanship, and Mr. Lim tried to save money for his clients to give them better profits. In turn, these clients began to trust him more, resulting in more jobs as his reputation grew.

Today, Mr. Lim can't tell you if he has a particular proud moment in his entrepreneurial journey. He is proud of every single one. Buildtech began with simple private landed property jobs, but is now building factories, condos, and hotels.

In five years, Mr. Lim hopes to be able to keep up with new technologies and market trends, and will seize the opportunity to expand if he is financially and logistically ready to do so.

Entrepreneurship is very simple to Mr. Lim, an entrepreneur of ten years. If nothing is ventured, nothing is gained.

He also believes you need to dare to face up to things you have never tried. Personally, Mr. Lim is motivated by the success of other people; he strives to be like those he admires. And of course, he is always inspired and motivated by his wife, and does the same for her.

Mr. Lim thinks that entrepreneurs who want to succeed need to be risk takers and forward thinkers. They must move with the trends, if not be ahead of them. They also need to be unafraid of facing obstacles. His advice to budding entrepreneurs? Be down to earth, but also be daring enough to face challenges, and accept them.



### SPECIALISED IN:

- ✓ CONDOMINIUM
- ✓ SEMI-DETACHED HOUSE
- ✓ BUNGALOW
- ✓ RETAIL/COMMERCIAL PROJECTS

- ✓ CW01 - GENERAL BUILDING (C3)
- ✓ CW02 - CIVIL ENGINEERING (C3)
- ✓ GB1 - GENERAL BUILDER (CLASS 1)

**IF NOTHING IS VENTURED,  
NOTHING IS GAINED.**



**BuildTech Construction  
Pte Ltd.**

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